

415 Century Parkway
 Allen, TX 75013
 (800) 605-6734
 www.watchguardvideo.com



4RE Price Estimate

Provided By: Ken Teese / Fran Judge

Agency Name:	Sparks PD
Contact Person:	Lt. George Forbush
Date:	April 25th, 2013

TOTAL PROJECT ESTIMATED AT
\$166,389.00

4RE Base System and Options

		Quantity
4RE-64S-GPS-ZOM	4RE In-Car Camera System. Includes GPS, High definition Zoom (720P) forward facing camera, Infrared color cabin camera, DVR, integrated 64GB solid state hard drive, 16GB USB removable thumb drive, cabin microphone, 900 MHz Hi Fidelity wireless microphone, hardware & cabling, 1 yr. warranty. Includes Evidence Library Express software.	22
4RE ELITE	Upgrade to 4RE Elite. Adds support for up to 6 cameras.	0
MOBILE APP	4RE Mobile App. Laptop interface software.	22

	Direct	Extended
MSRP		
\$ 5,550.00	\$ 4,757.00	\$ 104,654.00
\$ 300.00	\$ 275.00	\$ -
\$ 85.00	\$ 50.00	\$ 1,100.00

Wireless Video Transfer and Networking Options

		Quantity
4RE-WRL-KIT-05G	4RE In-Car 802.11n Wireless Kit, 5GHz (2.4GHz is available)	22
HDW-ETH-SWT-001	4RE, Power Over Ethernet / Gigabit 4-port Switch	22

	Direct	Extended
MSRP		
\$ 345.00	\$ 200.00	\$ 4,400.00
\$ 180.00	\$ 110.00	\$ 2,420.00

Camera Configuration Options

		Quantity
CAM-BST-102-NEW	Infrared Color Cabin Camera, Additional (requires 4RE Elite)	0
WGA00485	Auxiliary Camera	0

	Direct	Extended
MSRP		
\$ 220.00	\$ 195.00	\$ -
\$ 220.00	\$ 195.00	\$ -

Microphone Options

		Quantity
DUAL MIC UPGRADE	Dual Wireless Mics. Includes second wireless microphone kit.	0
DESKTOP CHARGER	Desktop Charging unit for Wireless Transmitter	75
TRANSMITTER	Wireless Trasmmitter (additional / replacement)	53

	Direct	Extended
MSRP		
\$ 875.00	\$ 785.00	\$ -
\$ 110.00	\$ 99.00	\$ 7,425.00
\$ 385.00	\$ 300.00	\$ 15,900.00

In-Car Hardware Warranties 1st year is included with a new 4RE purchase.

		Quantity
WAR-4RE-CAR-2ND	Warranty, 4RE, In-Car, 2nd Year (Months 13-24)	22
WAR-4RE-CAR-3RD	Warranty, 4RE, In-Car, 3rd Year (Months 25-36)	22
WAR-4RE-CAR-4TH	Warranty, 4RE, In-Car, 4th Year (Months 37-48)	0
WAR-4RE-CAR-5TH	Warranty, 4RE, In-Car, 5th Year (Months 49-60)	0

	Direct	Extended
MSRP		
\$ 295.00	\$ 100.00	\$ 2,200.00
\$ 295.00	\$ 200.00	\$ 4,400.00
\$ 295.00	\$ 325.00	\$ -
\$ 295.00	\$ 450.00	\$ -

Software Protection Plan Create, amend or extend a Software Protection Plan

		Quantity
SFW-MNT-EL2-1YR	Software Protection, Evidence Library 2, Addl. 1-Year (per 4RE)	22
SFW-MNT-EL2-2YR	Software Protection, Evidence Library 2, Addl. 2-Year (per 4RE)	22
SFW-MNT-EL2-3YR	Software Protection, Evidence Library 2, Addl. 3-Year (per 4RE)	0
SFW-MNT-EL2-4YR	Software Protection, Evidence Library 2, Addl. 4-Year (per 4RE)	0
5 Year HW/SW Warranty Discount	Discount for purchase of 5 year hardware and software warranty at time of 4RE purchase.	0

	Direct	Extended
MSRP		
\$ 110.00	\$ 95.00	\$ 2,090.00
\$ 215.00	\$ 95.00	\$ 2,090.00
\$ 320.00	\$ 95.00	\$ -
\$ 430.00	\$ 95.00	\$ -
\$ -	\$ -	\$ -

Miscellaneous Options and Accessories

		Quantity
RADAR CABLE	Radar Interface Cable (Stalker, Decatur Genesis I and II Select, Kustom Eagle or Raptor, MPH Bee 3)	0
Trade-In	Trade-In Credit, if applicable	0
CUSTOM 1	Used for additional items, offers or discounts	0

	Direct	Extended
MSRP		
\$ 85.00	\$ 75.00	\$ -
\$ -	\$ -	\$ -
\$ -	\$ -	\$ -

Total In-Car Hardware \$ 146,679.00

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Evidence Library Server and Client Software

		Quantity
KEY-ELB-SRV-xxx	Evidence Library 3 Server Software	1
SFW-ELB-CLI-200	Included Remote Client License Key, Evidence Library 3	5
SFW-ELB-CLI-200	Additional Remote Client License Key, Evidence Library 3	0
SFW-SQL-CAL-R25	Additional Software CALs, SQL Server 2008 R2, 5 CAL Pack	0
SFW-SQL-CAL-R21	Additional Software CAL, SQL Server 2008 R2, 1 CAL Pack	0

	MSRP	Direct	Extended
	\$ -	\$ 3,995.00	\$ 3,995.00
	\$ 85.00	\$ -	\$ -
	\$ 85.00	\$ 75.00	\$ -
	\$ 460.00	\$ 410.00	\$ -
	\$ 100.00	\$ 90.00	\$ -

Server Hardware and Software

		Quantity
HDW-4RE-SRV-102	3U Rack Mount 16 SATA Drive Server, Intel Xeon E5620 2.4 GHz, 6GB RAM, 5x500GB SATA 7,200 RPM drives (boot/sql), Windows Server 2008 R2 64-bit, SQL Server 2008 R2 (5CAL), 3-Year full service (on-site or reimbursed) warranty. <i>This server system does NOT include supporting equipment like keyboards, network switches, monitor, etc.</i>	1

	MSRP	Direct	Extended
	\$ 7,715.00	\$ 6,940.00	\$ 6,940.00

Video Storage Drives will be added to server and/or JBOD

		Quantity
HDW-4RE-HDD-2TB	2TB Hard Drives, Server Class, 7,200 rpm, 64MB Cache	11
HDW-4RE-JBD-012	Storage, JBOD Enclosure, 12-bay, 2U, includes SAS Cable	0

	MSRP	Direct	Extended
	\$ 420.00	\$ 375.00	\$ 4,125.00
	\$ 2,255.00	\$ 2,050.00	\$ -

Wireless Access Points

		Quantity
WAP-BLD-245-001	Wi-Fi Access Point, 802.11n, 2.4/5GHz, Digital Steering	0
WAP-KIT-05G-001	WiFi Access Point Kit, 802.11n, 5GHz, Omni-Directional	0
WAP-BLD-05G-001	Wi-Fi Access Point, 802.11n, 5GHz, Sector Antenna	5

	MSRP	Direct	Extended
	\$ 3,270.00	\$ 2,955.00	\$ -
	\$ 455.00	\$ 405.00	\$ -
	\$ 285.00	\$ 250.00	\$ 1,250.00

Total IT Hardware and Software \$ 16,310.00

WatchGuard Video Technical Services

		Quantity
SVC-4RE-INS-100	4RE System Installation, In-Car (Per Unit Charge)	0
SVC-VID-REM-100	Video System Removal (Per Unit Charge)	0
SVC-4RE-ONS-400	4RE System Setup, Configuration, Testing and Training <i>(Quantity represents number of sites)</i>	1
SVC-WGV-ONS-300	Access Point installations including cable runs <i>(Work may be performed by a sub-contractor)</i>	0

	MSRP	Direct	Extended
	Quote	Quote	\$ -
	Quote	Quote	\$ -
	\$ 2,780.00	\$ 2,500.00	\$ 2,500.00
	\$ 1,100.00	\$ 1,000.00	\$ -

Total Technical Services \$ 2,500.00

Manual Adjustments

Description:	\$ -
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Notes: *Applicable taxes may apply and are not necessarily accounted for on this estimate. Contact WatchGuard Video for a revised estimate.*
ESTIMATE VALID FOR 30 DAYS

Subtotal: \$ 165,489.00
 UPS Ground Shipping: \$ 900.00
 Taxes: 0.0% \$ -

ESTIMATE TOTAL: \$ 166,389.00

Financing <small>Estimate Only Call for Detailed Quote</small> <small>Within Texas</small>	<ul style="list-style-type: none"> Includes applicable warranty coverage You take ownership immediately. Fully paid off at end of term For a detailed quote, call WatchGuard to determine final project price, approximate date of first payment, desired financing term, and basic agency information 	Payments			
			3-Year	4-Year	5-Year
		Monthly	\$ 4,919	\$ 3,863	\$ 3,326
		Quarterly	\$ 14,704	\$ 11,553	\$ 9,947
		Semi-Annual	\$ 29,253	\$ 22,985	\$ 19,791
	Annual	\$ 57,899	\$ 45,505	\$ 39,183	

Note: This is only an estimate for 4RE related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.