

# Sales Quote



Jive offers institutions the most competitive hosted services in the industry. All our voice features come standard with every plan.

**Jive Communications, Inc.**  
Attn: New Accounts  
3214 N. University Ave #610  
Provo, UT 84606

**Quote Date:** 2014-02-20  
**Valid Until:** 2014-04-30  
**Prepared By:** Jackie Hood

**Customer:**  
City of Sparks  
Sparks, Nevada 89431

## City of Sparks Hosted VoIP - 36 Month Purchase w/Free Phones

One-time Charges	Qty	Unit Price	Subtotal
Polycom IP321/331 (PoE only, 3-year term)	211	0.00	0.00
Polycom VVX300 (PoE)	3	55.00	165.00
Polycom VVX310 (Gigabit, PoE)	144	75.00	10,800.00
Polycom VVX Expansion Module (paper)	4	93.30	373.20
Polycom IP 5000 (PoE)	2	361.45	722.90
Polycom IP 6000 (PoE)	1	554.92	554.92
Voice - Number Port	358	3.00	1,074.00
Polycom Power Supply (24-volt)	20	12.95	259.00
Polycom Power Supply (48-volt)	20	19.95	399.00
Cisco SPA112	1	0.00	0.00
Adtran NetVanta 6310	4	1,350.00	5,400.00
End-User Training (Per-Day) - Ineligible	3	400.00	1,200.00
		Sales Tax	0.00
		<b>Total</b>	<b>20,948.02</b>

Monthly Charges	Qty	Unit Price	Subtotal
Voice - Standard DID - Monthly Charge	358	1.00	358.00
Voice - Standard User-Monthly Service	361	18.95	6,840.95
10 Meg - Monthly Network Access Charge (3 year)	1	722.35	722.35
		Taxes and Fees	994.17
		<b>Total</b>	<b>8,915.47</b>

### Notes:

Taxes and Fees are estimated charges which may vary, and include Regulatory Recovery Fees, E911, Universal Service Fees (USF), and other taxes, fees, access charges, and surcharges assessed on the federal, state and local government level. Additional Taxes and Regulatory Fees - Federal, State and Local may apply.

### Terms and Conditions:

Promotional pricing based on a 36-month agreement. On-site training costs include travel and expenses.

Up-front charges  
**\$20,948.02**

Monthly charges  
**\$8,915.47**

## What to Expect

From the time Jive receives initial payment and signed agreements, the following timeline will be in effect:

### Equipment

You will be contacted within 48 business hours for information necessary to configure phones. If information is obtained during that time, equipment will be shipped and arrive within 10 business days. If expedited shipping is requested, you will be charged additional shipping charges and the shipping timeline will be accelerated.

### Phone Numbers (new)

New phone numbers are typically available 4–5 business days after they have been requested, but can take 10–12 business days in some instances. If expedited number acquisition is requested, you will be charged \$50 per number. Expedited numbers are usually available within 2–3 business days.

### Phone Numbers (existing/port)

Porting existing numbers takes 20 business days, unless there are issues that cause the order to be rejected by the current phone provider. If a port request is rejected, the request will be resubmitted and the porting timeline will start over. If expedited number porting is requested, you will be charged \$50 per number. Expedited numbers are usually ported within 8–10 business days.

### Dial Plan and System Setup

You will be contacted within 5 business days to begin the process of setting up your dial plan, call routing, etc. If Jive receives the necessary information within this time frame, all configuration will be done within 10 business days.

### Support

Feel free to contact Jive Support staff at any point in the process by calling 877-JIVE-003 (877-548-3003).

### Billing

Charges will begin to accrue as soon as the 25 non-billed, trial phone calls are completed, or as soon as phone number on your account is ported, whichever occurs sooner.

## Terms and Conditions

By signing below, Customer personally certifies that he or she is an Authorized Agent of the Company, and has read and agrees to be bound by the entirety of Jive's Terms and Conditions, located at

<http://www.jive.com/legal>

including details regarding Jive's hardware, E911, and 45-day guarantee policies. Customer agrees to pay for the items in the quote identified as "up-front charges" upon signing this contract. Customer agrees that any prior verbal or written communication regarding services and/or pricing from Jive Communications is superseded by Jive's Terms and Conditions and this quote. Customer understands that the amount identified as "monthly charges" is the base amount that will be charged each month. Additional monthly usage fees may apply, including but not limited to international calling charges and local, state, and federal taxes. Future changes to nature or quantity of services on the account may cause changes in monthly charges.

Company Name:

Customer/Authorized Agent Name:

Title:

Signature:

Date:

## Jive Broadband Options

Jive Broadband offers QoS-Enabled Internet Access over an intelligent, carrier-grade IP network. All Jive Broadband connections automatically prioritize the most important voice and video traffic on your network. Jive Broadband offers symmetric data access speeds from 1.5 Mbps to 88.0 Mbps depending on client geographic location.

Available options as of March 19, 2014 for the specified address are listed below. All prices are good for 30 days.

### **431 Prater Way, Sparks NV 89431**

Speed	Term	Monthly Cost	One-Time Cost	Description
10.0 Mbps	36	\$722.35	\$0.00	EOC_10

Jive Broadband is available in over 5,000 central office and covers millions of organizations. All Jive Broadband packages include 24x7 support and are backed by Jive's industry leading service level agreement (SLA). All Jive Broadband connections include:

- Dynamic QoS (Quality of Service)
- Jive's Broadband Service Level Agreement (SLA).
- Dedicated, symmetric bandwidth

Jive Broadband is the perfect solution for institutions seeking high-performance, prioritized, and scalable data access.

All One-Time Costs for Jive Broadband include necessary modem hardware, and result in an Ethernet hand-off. One-Time Costs do not include the DEMARC Extension. Types of Jive Broadband include:

- DS1. Standard T1 product, requires a T1 modem (hardware included in One-Time Cost).
- EoDS1. Ethernet over DS1. An Ethernet product that leverages multiple DS1 lines to satisfy higher bandwidth requirements.
- EoC. Ethernet over Copper. An Ethernet product that leverages multiple DS0 lines to satisfy higher bandwidth requirements.
- DS3. Digital carrier facility for enterprise institutions that require high-capacity access to support traffic-intensive applications.

# Free Jive Phones

Jive Communications is excited to offer FREE Cisco and Polycom VoIP phones to enterprise commercial and public sector clients with 3-year contracts.

The largest obstacle enterprise organizations face in upgrading their technology infrastructure is the upfront capital expense. Jive has now eliminated the need for large capital outlays by offering free and heavily discounted Cisco and Polycom VoIP phones. Potential clients with 25 or more users signing a 3-year contract can take advantage of this opportunity to access the most cost-effective telephony services available.

## Free and Discounted Phone Price List

Qualifying Customers may use the subsidized hardware price below in their respective Jive Sales Quotes. Note that even if the cost of the phone is "FREE," Customers will own the phone and the Standard Equipment Purchase agreement applies, including warranty terms. Any hardware (including, but not limited to Conference Phones, Receptionist Expansions, Headsets, Switches, Extended Warranties, and Paging Adapters) not listed below is not discounted, and will be sold at regular prices.

Model	Retail Price	Discounted Price
Polycom IP321/331 (PoE)	\$110.00	FREE
Polycom IP335 (PoE)	\$155.00	\$50.00
Polycom IP450 (PoE)	\$205.00	\$100.00
Polycom IP550 (PoE)	\$230.00	\$125.00
Polycom IP650 (PoE)	\$275.00	\$155.00
Polycom Power Supply	\$15.00	\$12.75

Model	Retail Price	Discounted Price
Cisco SPA303 (w/Power Supply)	\$110.00	FREE
Cisco SPA112 (Fax Only)	\$80.00	FREE
Cisco SPA502 (PoE)	\$155.00	\$50.00
Cisco SPA504 (PoE)	\$170.00	\$70.00
Cisco SPA525 (PoE)	\$275.00	\$175.00
Cisco Power Supply	\$12.00	\$8.75

## Program Terms and Requirements

In addition to the existing *Jive Terms of Service*, Customer also agrees to the following conditions, adjustments, and terms to qualify for the Free Jive Phones promotion: Jive Communications, Inc.'s free and heavily discounted VoIP phones are available only to full-price end-users (i.e. no "Common Area Phones" allowed). Customer must activate a minimum of 25 full-price end-users in order to qualify for this promotion. Your Contract Term begins on the day we activate your service (i.e. the day that your telephone numbers are ported or new telephone numbers are assigned to your account). You have received certain benefits from us in exchange for any Contract Term greater than one month. If we terminate your service for nonpayment or other default before the end of the Contract Term, or if you terminate your service for any reason other than Non-Appropriate of Funds (as described in Paragraph 3.5), you agree to pay us with respect to each Interconnect VoIP User activated on the account, in addition to all other amounts owed, an Early Termination Fee in the amount specified below ("Early Termination Fee"). The Early Termination Fee for each Interconnected VoIP User, will be \$100. The Early Termination Fee is not a penalty, but rather a charge to compensate us for your failure to satisfy the Contract Term on which your rate plan is based. You will be responsible for all applicable usage fees, prorated access charges, taxes, surcharges or other charges through the termination date.

At the discretion of Jive Communications, Inc., Customer may be required to "trade-in" their existing telephone system and handsets to participate in the Jive Free Phones promotion. In these cases, Customer may be required to package existing phone system and place on a pallet to be collected by Jive Communications, Inc.

Signed

Date:

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